

Q&A Related to CECONY and O&R Bulk Energy Storage Request for Proposals

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Preferred Locations

Introductory Note: In response to multiple questions seeking clarification with respect to CECONY's preferred location appendix, CECONY offers the following:

Within the preferred location Appendix E, CECONY suggests bidders consider a one-hour battery in Zones H and I and Staten Island. Based on an internal assessment of the costs and benefits of the two options in those locations, we expect a one-hour battery to capture proportionately more ancillary service revenues, including frequency regulation, and therefore may be attractive in instances where a project may not be able to capture as much installed capacity revenues.

This guidance should not be interpreted to indicate that projects elsewhere are less preferred.

1. O&R specifies the Hillburn and Shoemaker Power Plants as Preferred Locations 3 and 4. It is likely that several developers will be coordinating with the power plant owners, for site control and interconnection at these sites. Both site control and interconnection requests are required as part of our bid. What level of coordination with the power plant owner is required for a viable bid?
 - a. Developers must contact the site owner to obtain site control. For Phase One, you should answer the site control questions that are part of C1 with the best description of your status and path to site control. For Phase Two, you must demonstrate site control.
2. We noticed that you did not provide preferred location maps for CECONY. Does that mean that no substations or load areas are preferred?
 - a. Aside from the recommendation for battery duration in Zones H and I and Staten Island, there are no preferred locations for CECONY in this solicitation.
3. Are preferred CECONY locations from the 2019 Bulk Storage RFP still preferred locations in the current 2021 RFP?
 - a. No.
4. For one-hour projects on Staten Island, would deliverability outside of Staten Island be required?
 - a. CECONY expects Bidders to request Energy Resource Interconnection Services for a one-hour battery proposed on Staten Island.
5. Please confirm if 4-hour solutions are preferred in Zone J for CECONY?
 - a. CECONY has detailed the factors that will be used for evaluation in section 4.2 of the RFP. Those factors will be applied to both duration options. The expectation is that we will not award our full 200MW minimum target from one-hour batteries.

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6. Section 3.1 RFP Overview "...O&R has identified these Preferred Load Areas in Appendix E..." Will Orange and Rockland consider other locations that have similar benefits but does not address the photovoltaic impacts the Company is looking to mitigate?
 - a. O&R will consider other locations and evaluate Offers according to the evaluation criteria.

7. Appendix E shows no preferred locations for 4-hour batteries in CECONY. Does this mean that CECONY is indifferent to the location of a 4-hour battery interconnected in Zone J and Zone J contains no Preferred Load Areas qualitative criteria for the purpose of a project evaluation?
 - a. CECONY did not designate any preferred locations for 4-hour batteries in Zone J and all 4 hour batteries in Zone J will be evaluated using the same criteria.

8. Are any Zone J substations disqualified as a Preferred location for interconnection of a battery project or disqualified for any reason?
 - a. CECONY did not designate preferred locations and CECONY has not disqualified any substations.

9. From what we can see, unlike the 2019 Bulk Storage RFP, there don't appear to be any specific "Transmission Load Areas" (TLAs) designated as preferred CECONY locations, neither in the 2021 Appendix E nor in the Hosting Capacity maps. Will these be added as a new layer or tab in the Hosting Capacity maps?
 - a. No new layer will be added.

10. In Appendix E, under "Preferred CECONY Locations", the utility states: "CECONY has identified areas more suitable for a one-hour battery. If a Bidder is proposing an Offer on Staten Island or in Zone H or Zone I, the Bidder should consider a one-hour battery rather than a four-hour battery", however no locations are listed. Was this a mistake?
 - a. That was not a mistake. All Offers in those areas meeting the requirements of our RFP will be evaluated using our evaluation criteria.

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Technical Requirements

Introductory Note: There were numerous questions regarding the interconnection process, service classes, and the responsibility of charging costs. As a general matter, respondents to this RFP must go through the applicable interconnection process as any other project would. There are two process documents that you can use as reference. It is the responsibility of the bidder to navigate the relevant processes.

- This is the CECONY process document for projects that are not interconnecting to the transmission system or are not FERC-jurisdictional. [DER \(>5MW to 20MW\) & HIGH TENSION SERVICE DEVELOPER'S PACKAGE](#)
 - This document is a guide to CECONY and O&R charging and discharging costs for systems sized greater than 5MW and connected to the distribution system participating with NYISO. [Grid-Connected Electric Storage System Charges](#)
1. Per 2.5.2 of the RFP, please confirm that the completed and submitted interconnection application must be at the time of the Phase 1 Offer submittal deadline of September 30, 2021?
 - a. Bidders must have completed and submitted an interconnection application by the time of Phase One Offer submittal. Additional interconnection information is found in Appendix C2.
 2. Does it need to be four-hour continuous discharge or can it be broken down, say 3 hour and 1 hour, totaling 4hr discharge (in a given 24 hr period).
 - a. The battery will be responding to price signals that may or may not be continuous, so a four-hour battery must be capable of four hours of continuous discharge.
 3. Our question regards the interconnection process: since our project is under 20 MW, the attached [Link above] utility-driven process appears to apply. Does the RFP also require the developer to submit a parallel filing with the NYISO? Or, does the Con Edison interconnection process facilitate obtaining the NYISO requirements mentioned above?
 - a. To participate in the NYISO market, the Bidder must register with, and request CRIS/ERIS rights from, the NYISO.
 4. Are submitted interconnection applications required for Phase One proposals?
 - a. Submittal of the interconnection application is a minimum requirement for a Phase One Offer submission.

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5. Will winners need to go through the transmission interconnect process to gain approvals and estimate construction costs, or will CONED facilitate the interconnect?
 - a. The Bidder must proceed through the same NYISO interconnection processes as any other non-RFP developer would.

6. Would all interconnection approvals need to be completed by the second round in December 2021? If not completed, can the interconnection charges be estimated and updated after phase 2 offer, or are they bound at Phase 2?
 - a. All interconnection approvals are not needed by December 31, 2021 and the Bidder should provide its known costs and/or best estimates of interconnection costs with both Phase One and Phase Two Offers.

7. Can the projects be designed to provide their own Station Service (for HVAC, Controls, and Aux Loads), as back feed at the wholesale level, as opposed to metered separately at the distribution level?
 - a. Station Service must be metered separately.

8. Regarding project variations, is it possible to offer project alternatives that are substantially the same in terms of commercial operation date, duration, technology, capabilities, location, etc., but different in commercial terms without constituting a different Offer?
 - a. Offer Variations may only alter a system's Dispatchable Capacity and associated price and cost information.

9. Regarding project variations, is it possible to offer project alternatives that are substantially the same in terms of commercial operation date, duration, capabilities, location, etc., but different in technology (e.g. building based or as a variation containerized) due to density differences without constituting a different Offer?
 - a. Offer Variations may only alter a system's Dispatchable Capacity and associated price and cost information. Other Offer variants such as (but not limited to) commercial operation date, duration, technology, capabilities, location, and Interconnection Point will not be accepted nor considered as a single Offer.

10. Bidders must demonstrate experience "deploying the proposed commercialized storage technology at scale," does this refer to general technology (e.g. Lithium Ion batteries) or specific technological vendors and models?
 - a. General technology.

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11. The RFP contemplates that projects will be executed 3-4 years from time of contract signing. Given the rate of technological maturation, it is highly likely that technology used in the project will be significantly different from what is available today. Please advise how Bidders address this disconnect.
 - a. The Companies expect Bidders to submit Offers that include commercially available technology.

12. Please provide leaf and section references to the specific Tariffs, Service Classifications and Riders under which the Bidder will be required to enable and maintain for Station Use and storage charging including Stand by and Buy Back services
 - a. Please see links above.

13. The RFP indicates that "location is binding" in Phase 1. Please confirm that the physical placement of systems may be modified within the bounds of the property specified in the site control agreement.
 - a. Confirmed.

14. Please confirm that any/all dispatches for any purpose will be controlled by Con Edison over the 10 years you hold dispatch rights.
 - a. CECONY intends to provide a DAM charging and discharging schedule to the winning bidder(s) by 5pm the prior day. Within the day, any changes to the asset schedule in the real time NYISO market will be communicated through dispatch signals originating from the NYISO. Assets are expected to have AGC capability and the appropriate communications telemetry to enable it to follow NYISO base points and qualify for NYISO products.

15. Please confirm that for projects of less than 20MW of interconnection facility capacity, only a CESIR interconnection application is required.
 - a. Please see links above as well as the response to Question 3.

16. Will an Offer be compensated for available capacity above the Guaranteed Capacity amount in annual performance payments if M&V reveal more capacity was delivered than contracted originally?
 - a. No.

17. Please confirm that standby charge costs associated with the battery charging load will be paid by the Owner during the life of project operation.

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- a. Confirmed.

18. Please confirm that both distribution/delivery charges AND energy/supply charges associated with station service/auxiliary load will be paid by the Owner during the life of project operation.

- a. Confirmed

O&R Specific Questions

19. For a 10 MW BESS interconnected at 13.2 kV, please confirm:

- a. The storage charging load (10 MW) will be subject to Service Classification No. 25 Rate 3.
- b. Will the storage charging load (10 MW) be classified as Primary Service or Substation Service?

Please refer to this link: [Grid-Connected Electric Storage System Charges](#)

20. For a 10 MW BESS interconnected at 34.5 kV, please confirm:

- a. The storage charging load (10 MW) will be subject to Service Classification No. 25 Rate 3.
- b. Will the storage charging load (10 MW) be classified as Primary Service, Substation Service, or Transmission Service?

Please refer to this link: [Grid-Connected Electric Storage System Charges](#)

21. For a 10 MW BESS interconnected at 69 kV, please confirm:

- a. The storage charging load (10 MW) will be subject to Service Classification No. 25 Rate 3.
- b. Will the storage charging load (10 MW) be classified as Transmission Service?

O&R considers 69kV to be a transmission connected asset. Please refer to this link: [Grid-Connected Electric Storage System Charges](#)

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Credit Requirements

1. Would an investment-grade corporate guaranty be an acceptable form of security as an alternative to a letter of credit?
 - a. No. We will accept a letter of credit or cash collateral only.

2. Does the Bidder entity need a NYS Vendor Identification Number?
 - a. A NYS Vendor Identification Number is not required by CECONY or O&R.

Permits and Safety

1. Appendix C4 asks for evidence of completed permits as required by the relevant Fire Department, or a Certificate of Approval or Letter of No Objection if not attained by time of Offer submission. With the proposed CODs, this is a level of permitting that is not typically achieved this early in the development cycle. Are there alternatives that can be provided at this stage that would achieve the objective of evaluating this risk?
 - a. For permits and certifications not already achieved, a detailed description of the steps and schedule required to achieve each should be included for consideration in the evaluation of Project viability.

2. RFP Section 2.7 Safety Requirements "...Storage Projects must meet all New York City Department of Buildings, Fire Department, and any other government agency design and safety requirements as required and applicable." (same in Section 3.7) In a conflict between New York City requirements and local requirements in the Orange and Rockland service area, would local requirements take precedence?
 - a. The Bidder should detail a plan to comply with the local requirements.

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Evaluation Criteria

1. Are the Companies able to share the value of the "Utility-Defined Procurement Ceiling"?
 - a. No. Developers are to provide their best Offer price for a scheduling and dispatch rights contract.

2. Will ConEd give preference to projects that are already in the interconnection queue and at more advanced stages?
 - a. The Companies have detailed the qualitative factors that will be used in section 4.2 of the RFP. Preference will be given to Projects that can demonstrate ability to meet the RFP's Commercial Operation deadline.

3. Projects must be operational by December 31, 2025. Does CECONY have a preference for projects that can be operational earlier than this date, or are there particular dates that are desirable?
 - a. The primary concern is a viable plan to achieve COD by December 31, 2025 as detailed in section 4.2.2 of the RFP. Demonstrating a viable plan to achieve COD prior to that date would demonstrate project viability.

4. Does CONED anticipate contracting with multiple parties for smaller 5-10 MW sites, or are they focused on maxing out with one site for the entire amounts in each zone? 200 MW with one site.
 - a. Section 4 of the RFP details the Offer Evaluation Criteria.

5. Section 4.1 Quantitative Factors, Distribution Benefit "...Where applicable, a Marginal Cost of Service (MCOS) distribution value will be assigned to Offers based on the proposed Interconnection Point in CECONY's or O&R's service territory." Can the Marginal Cost of Service for Con Ed and Orange and Rockland be defined?
 - a. Please see footnote 39 of the RFP.

6. Is CECONY's preference for distribution level or transmission level connected projects?
 - a. Section 4 of the RFP details the Offer Evaluation Criteria.

7. Does Con Edison have a suggested maximum project size for Bidders, given the "Bidder concentration" evaluation criterion?
 - a. No.

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8. Please indicate if offers for projects outside of Con Edison's "preferred areas" will be considered and potentially awarded.
 - a. Yes.

9. Please provide clarification of whether and how "Environmental Benefit" will be determined by Con Edison. And if so please indicate likely basis and methodology for quantification of value (ie location coordinates, GHG displacement etc).
 - a. We will not provide clarification on the Environmental Benefit calculation.

10. How does CECONY quantify 'Distribution Benefits'? Exactly where are MCOS benefits assigned? Is a higher Quantitative Score assigned to congested CECONY load zones versus the same sized and priced project in a non-congested CECONY load zone?
 - a. MCOS are provided in footnote 39. The application of MCOS during evaluation will not be further detailed by CECONY.

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General RFP and Drafting Updates

1. Per 5.4 of the RFP, please confirm that there is a \$10,000 Offer Fee for Each offer at each phase? In other words, if an offer is selected for Phase 2, then is an additional \$10,000 Offer Fee due?
 - a. Confirmed. If an offer is selected for Phase Two, then a second offer fee is due by the Phase Two offer date.

2. Can bidders set up multiple points of contact?
 - a. The Companies are providing access to sharepoint to one individual per bidder.

3. On Appendix A, there is a footnote "1" without corresponding text. Please confirm whether additional information is relevant for the submittal.
 - a. This footnote text was inadvertently left out and has been added back.

4. In footnote 29, could expected annual usage be as low as 100 cycles OR one cycle per day (365 cycles)?
 - a. This footnote means there could be as few as 100 cycles with no more than one cycle happening per day.

5. Please confirm if the RFP response documents are to be submitted as a single PDF document (per offer) or separate PDF documents (i.e.; separate searchable PDFs for the Cover Letter, Bidder Checklist, Offer Body, and each Appendix).
 - a. The responses should be submitted in separate documents according to the submission format found on section 5.3 of the RFP. We will make a slight modification to the RFP and post on the website.

6. Appendix C5, Credit Information section, number 1.3 states "Issuing Bank name 2...", directing the Bidder to footnote number 2. However, footnote 2 is not referenced in the footnotes. Please provide Appendix C5 footnote number 2 language.
 - a. The missing footnote is a drafting error and should not be included.

7. The timeline between Phase 1 and Phase 2 seems short for the amount of work that needs to be completed to firm -up pricing. Is an extension for the Phase 2 submittal being considered or would it be considered?
 - a. An extension is not currently being considered.

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8. The technical specifications of the 1hr battery has the maximum annual cycling requirement of 350 cycles in brackets. Is ConEd still considering different cycle duties for this duration, and when does it expect to solidify this number?
 - a. The bracket used in section 2.5.1 of the RFP was a drafting error and has no significance.

9. Footnote 8 is missing. What does it refer to?
 - a. The missing footnote is a drafting error and should not be included.

10. Please provide clarification of the RFP statements that "Bidders should provide only their best Offer Price without consideration to the source of the funding". And at the same time "Offer Price" is defined as the Bidder's "Project Specific Hurdle Rate and Financing Requirements"
 - a. The Bidder should provide only their best Offer Price without consideration to the source of the funding. This is related to the distinction between utility and NYSERDA funding.

11. If we are not selected to move to Phase Two, will our Phase One offer fee be refunded?
 - a. No.

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Term Sheet

Intro Note: CECONY and O&R will release the CECONY and O&R Energy Storage Services Agreements, respectively, for the 2021 RFP by the beginning of Phase Two (i.e., on or about October 29, 2021). The Term Sheet for this 2021 RFP can be found in Appendix D4. Those terms will be incorporated into the 2021 Agreement, which will be similar to the 2019 Agreement. For a general understanding of the Agreement and to reference Exhibit A definitions during Phase One, please refer to the 2019 Agreement found here: <https://www.coned.com/en/business-partners/business-opportunities/bulk-energy-storage-request-for-proposals/archive>.

While we provide the 2019 ESSA for general reference, we will not be addressing potential issues with the 2019 ESSA and we won't be making clarifications. Should a bidder progress to Phase Two, you will be invited to review the 2021 ESSA and make redlines. For those that made suggestions for changes to the Term Sheet, those questions are not included below and should be included in your redlines to the Term Sheet.

1. In Appendix D4 for security amounts and liquidated damages, there are several situations with one number followed by another in brackets and then "per MW". Can you clarify what the numbers in brackets signify? For example \$210,000 [\$52,000] per MW
 - a. The numbers in brackets are for one-hour batteries.
2. Per 2.1 of the RFP, Bidders are responsible for Distribution Charging Energy Costs and securing and maintaining standby and buyback service. Given that DPS Case 15-E-0751 is ongoing and not likely to be resolved until 2022, please provide guidance on how you expect bidders to model these costs? For example, should we use the July 29th proposed methodology from the Joint Utilities or something else?
 - a. The Companies will not provide guidance for modeling risks and uncertainties.
3. Would the bidder have the ability to overdevelop the project relative to the awarded capacity and manage the excess MWs/MWhs independently?
 - a. No, both the portion bid and the additional MW would need to be separately metered and separately modeled by the NYISO.
4. Does the 98% availability requirement include planned outages?
 - a. When calculating availability, the reference period will exclude planned outages.
5. The Term Sheet notes that "If a NYSERDA Incentive is determined to be necessary to meet the accepted bid price, then the Owner shall negotiate an agreement with NYSERDA . . ." Can you

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confirm that a project is a project does not intend to receive NYSERDA incentive, it would be eligible to participate in the RFP?

- a. If a Bidder is offered the NYSERDA incentive and the Bidder rejects it, then the Companies will not be able to fund the Offer at the Offer price and the Offer will be rejected. If the Offer is low enough to not require the NYSERDA incentive, then the Bidder would be able to contract with CECONY or O&R. Please indicate your intent in the Term Sheet Issues Matrix.

6. Appendix C4, Project Milestone Schedule section, question number 1. States, "See the Agreement (Appendix D1/D2) for specific Milestone and Critical Path Milestone requirements." Please provide Appendix D1/D2 and/or the specific Milestone and Critical Path Milestone requirements as referenced in Appendix C4.

- a. Please see introductory note.

7. Appendix C5, Credit Information section, states, "Bidders must provide a Letter of Credit..." and then references footnote number 1 which states "See the Energy Storage Service Agreement (Appendix D1/D2) for credit requirement details". Please provide Appendix D1/D2 and/or credit requirement details referenced within the footnote.

- a. Please see introductory note.

8. The phase 1 proposal requests indicative pricing to be firmed up during Phase 2. What margin of error is considered acceptable for the first round of pricing?

- a. There is no pre-established margin of error. You should provide your best estimate/known costs at both stages.

9. Are only new storage projects/additions being considered for this RFP?

- a. Only new storage projects are being considered for this RFP.

10. The RFP states: "It is strongly recommended that Bidders consider the value of market participation and all potential revenue sources for the energy storage Project in the post-Agreement period when determining an Offer Price." Does CECONY intend bidders to assume asset value beyond the 10-year contract term to reduce the offer price?

- a. CECONY does not prescribe how the Bidder discounts future revenues and costs. CECONY does recommend you consider those revenues and costs after the Agreement period when making your bid.

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11. The Term Sheet indicates that for Owner Credit Support the Owner, at execution, shall post Development Security not less than \$210,000 [\$52,500] per MW of the Contract Capacity of the Project. Is the requirement no less than \$210,000/MW or \$52,500/MW?
 - a. Please see above.

12. Should we include, for distribution connected projects, Supply Charging Energy Costs after COD through the life of the contract?
 - a. Supply Charging Energy Costs during the Contract Term, other than costs arising out of or pertaining to a Non-CECONY/O&R Dispatch or a Non-CECONY/O&R Charge, are the responsibility of either CECONY or O&R. "Supply Charging Energy Costs" means the costs associated with obtaining Charging Energy Requirements from NYISO Markets.

13. On page 4, the RFP states "The Bidder is responsible for paying for all distribution and supply costs for Station Use and for Distribution Charging Energy Costs (Footnote 20) – which should be included in the determination of the Offer. CECONY will directly pay for Supply Charging Energy Costs (Footnote 21)." The footnotes refer to the Services Agreements (Appendix D1/D2) which are not yet available. Can CECONY please provide the definition for these terms prior to posting Appendix D1/D2 (as soon as possible)?
 - a. Please see introductory note.

14. There are various references throughout the materials provided to date that reference defined terms in the Services Agreement. Can CECONY provide the Definitions section of the Services Agreement?
 - a. Please see introductory note.

15. CECONY states that the Services Agreement will be for a term of "up to ten years." Is there a minimum number of years CECONY is willing to accept or a preferred contract duration?
 - a. No.

16. Please provide Appendix D4 (Term Sheet) in Microsoft Word format.
 - a. A Term Sheet in Microsoft Word format will be added to the website.

17. Please provide the Company Standards Applicable defined in the term sheet.
 - a. Please see introductory note.

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18. There are brackets around certain numbers in the term sheet (security deposits, LDs et al) that seem to imply two sets of numbers exist, one for 1hr proposals, and one for 4hr proposals. Can someone please confirm what these bracketed numbers represent and if they are subject to change?
 - a. Please see above. Brackets do not represent that the values are subject to change.

19. Are Bidders required to maintain initial guaranteed capacity for ten years?
 - a. Yes, bidders must maintain Contract Capacity for the duration of the contract and will be subject to liquidated damages for failure to maintain Contract Capacity.

20. Does Con Edison want the exclusive right to dispatch the Energy Storage System at Substantial Completion or at Commercial Operation? At Substantial Completion, the Bidder and Con Edison can cooperate to bring the System to Commercial Operation.
 - a. Please see section 1.04 of the 2019 ESSA.

21. The RFP states that the awarded projects in this bid will be eligible for NYSERDA incentives and it also states that these projects are precluded from participation in NYSERDA's Bulk ESS Incentives (PON 4139). Please advise the total NYSERDA incentive funding amount which is authorized and available for award in this Con Edison procurement.
 - a. Developers are to provide their best Offer price for a scheduling and dispatch rights contract without regard to the source of the funding. The total NYSERDA incentive funding amount will not be disclosed by the CECONY.

22. Please provide definition or reference to explicit definitions of "Distribution Supply Energy Costs" which will be the responsibility of Bidder and "Supply Charging Energy Costs" which will be the responsibility of Con Edison.
 - a. Please see into note.

23. The RFP provides required maximum and possible minimum charge/discharge cycles per year. Please indicate the expected charge/discharge cycles to be initiated by Con Edison annually over the 10 years you will hold dispatch rights.
 - a. Estimates are based on detailed analysis of a prospective storage system using a range of "cases" assuming different performance factors (e.g., RTE), system configurations, and forward curves for NYISO products. Resulting operational parameters (e.g., cycles) for each case were captured and provided in the RFP to show an indicative range of outcomes (e.g., 100-350 cycles) that reflect how the storage asset may be dispatched. These estimates are non-binding to the Bidder but should support the technical system design process. Performance requirements are described in the Term Sheet.

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24. Will Distribution-level assets have to pay contract demand charges or will CECONY cover those fees? If the former, what cost structure should respondents assume for distribution charges? Is it best to reference CECONY's current tariff leaf or CECONY specify a reduced fee structures per expected ACOS study findings?
 - a. Charging/discharging cost responsibilities are detailed in the term sheet and page 3 & 4 of the RFP. The Companies will not provide guidance for modeling risks and uncertainties.

25. Can respondents provide a variable Guaranteed Capacity schedule over the 10 year term or is the award based on end of life capacity? Do the Offer's Guaranteed Capacity at the beginning of life and end of life have to be the same?
 - a. The Contract Capacity is expected to be consistent throughout the life of the contract.

26. When evaluating projects for award of Energy Storage Services Agreements will the absence of a NYSERDA Bulk Storage Incentive Agreement be a quantitative or qualitative disadvantage relative to the proposals from other competing projects? For example, if Project A scores marginally better in the Offer Evaluation Criteria than Project B, but is not qualified for a NYSERDA Incentive, will this fact result in Project B moving ahead of Project A in the ranking of projects for potential advancement to Phase Two or for an award after Phase Two evaluation?
 - a. If two projects are less than the Utility-Defined Procurement Ceiling, then the absence NYSERDA incentive does not impact decision making.

27. Appendix D4 states "Owner shall, among other things: comply with Company's cybersecurity requirements and Federal Acquisition Regulations compliance requirements;". What are the Company's cybersecurity requirements as it pertains to this project?
 - a. Please see introductory note.