

1. Please ensure to email Lauren Armely at [ArmelyL@coned.com](mailto:ArmelyL@coned.com), whether enabled or not, if your company wishes to participate in this RFQ event.
2. Section 1.3, p.5 of the RFP document states, "This RFP is open to all DER approaches, or combinations of approaches, that display the potential to provide system reliability and load relief in the area identified. Proposed solutions must meet the need, or a portion of the need, while maintaining system reliability at the lowest reasonable cost possible. O&R may seek to build a portfolio of projects that will also serve to diversify project execution risks and maximize benefits to customers."

Please confirm that O&R will accept proposals that meet a portion of the total 2MW need that O&R seeks in this RFP.

- a. **Answer: Please submit a response that best meets the requirements and scope outlined in the RFP document.**

3. Section 1.2, p. 4 of the RFP document states, "Distributed Energy Resource ("DER"): Energy efficiency, demand response, solar, energy storage or other local distributed generation resources that prove to be feasible for the identified area of need. Non-Wires Alternative ("non-wires alternatives"): A solution proposed in an identified area as an alternative to a traditional infrastructure resolution for a distribution or transmission constraint. non-wires alternatives may be a single or portfolio of multiple DERs."

Please confirm that O&R will accept proposals that include a portfolio of behind-the-meter residential battery storage systems to meet a portion or all of the total 2MW need that O&R seeks in this RFP.

- a. **Answer: Residential battery storage systems are an acceptable proposed solution for the Sparkill Non-Wires Alternative project. Please see O&R's response to question 2 above for clarification on O&R's stance on meeting a portion of the total 2MW need noted in the RFP.**

4. Section 1.3, p. 11 of the RFP document states, "Detailed project information should include...Type of contract (e.g., shared savings, performance contract, sale (Utility to Own), lease-purchase, power purchase agreement, tolling agreement).

Please confirm that O&R will accept proposals that include utility ownership of a portfolio of behind-the-meter residential battery storage systems to meet a portion or all of the total 2MW need that O&R seeks in this RFP.

- Answer: O&R will look at all contract model types and create a portfolio of projects that best meets the requirements and scope of the project. Please propose the model that you believe will be most beneficial to O&R ratepayers and stakeholders.**

5. Section 3.8, p. 15 of the RFP document states, "Please propose costs for different ownership structures, mainly: Utility-ownership: O&R owns the storage system but operation and maintenance is performed by the vendor in the short-term o Leasing/Tolling: Vendor or third-

party owns the storage system and O&R leases or provides guaranteed capacity. Vendor performs O&M.”

Please confirm that O&R will accept proposals that include utility ownership of a portfolio of behind-the-meter residential battery storage systems to meet a portion or all of the total 2MW need that O&R seeks in this RFP.

a. **Answer: Please see O&Rs response to question 4 above.**

6. The RFQ refers to an Attachment A. Can you please provide this document?

a. **Answer: The Non-Wires Alternatives Solution Questionnaire (Attachment A) will be attached within the Oracle procurement portal and posted to the O&R Non-Wires Alternatives webpage under the Sparkill section at the following link: <https://www.oru.com/en/business-partners/business-opportunities/non-wires-alternatives>.**

7. The RFP has the following data in its table:

Table 2: Hourly Load Reduction Required of non-wires alternatives Solution

Loss of 50-3-13 Hourly Peak Load Charge/Discharge		
	MW-Charge	MW-Discharge
12:00 AM	0	0
1:00 AM	1	0
2:00 AM	2	0
3:00 AM	2	0
4:00 AM	2	0
5:00 AM	2	0
6:00 AM	2	0
7:00 AM	0	0
8:00 AM	0	0
9:00 AM	0	0
10:00 AM	0	0
11:00 AM	0	0
12:00 PM	0	0
1:00 PM	0	0
2:00 PM	0	1
3:00 PM	0	2
4:00 PM	0	2
5:00PM	0	2
6:00 PM	0	2
7:00 PM	0	2
8:00 PM	0	1
9:00 PM	0	0
10:00 PM	0	0
11:00 PM	0	0
<b>Total MWh</b>	<b>11</b>	<b>11</b>
<b>Max MW</b>	<b>2</b>	<b>2</b>

and the PowerPoint has this:

## Description of Need

Loss of 50-3-13 Hourly Peak Load Need	
	MW
12:00 AM	0
1:00 AM	0
2:00 AM	0
3:00 AM	0
4:00 AM	0
5:00 AM	0
6:00 AM	0
7:00 AM	0
8:00 AM	0
9:00 AM	0
10:00 AM	0
11:00 AM	0

12:00 PM	0
1:00 PM	0
2:00 PM	1
3:00 PM	2
4:00 PM	2
5:00PM	2
6:00 PM	2
7:00 PM	2
8:00 PM	1
9:00 PM	0
10:00 PM	0
11:00 PM	0
<b>Total MWh</b>	<b>11</b>
<b>Max MW</b>	<b>2</b>

The total consumption totals 12MWh from 2-8PM on both figures. However, the RFP's figure includes hourly charging opportunities from 11-6AM and this does total 11MWh. Is the total consumption to be designed for indeed 12MWh and not 11MWh?

- a. **Answer: The scope of the Sparkill non-wires alternative project calls for a total capacity of 12MWh. Please disregard any references to 11MWh seen throughout the RFP and other associated documentation related to the RFP.**
8. Is it possible to submit for part of the RFP only, i.e. the software versus the whole RFP requirements?
- a. **Answer: Bidders shall propose a technology or combination of technologies that can be leveraged to meet the load reduction requirements as specified in the RFP document.**